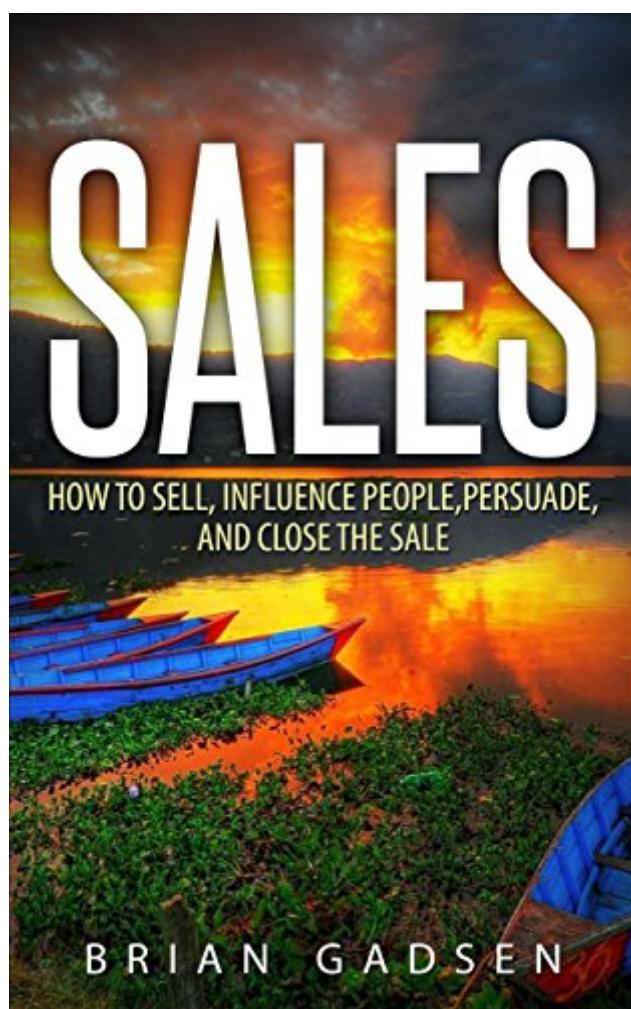


The book was found

Sales: How To Sell, Influence People, Persuade, And Close The Sale (Job Interview, Negotiating, Sales, Resumes, Persuasion, Business Plan Writing Book 4)





Synopsis

Do You Want To Know How To Sell To Anyone? **Read this book for FREE on Kindle Unlimited ~ Bonus Right After The Conclusion Act Now Before Gone!**

Would you like to improve your selling techniques? Are you having trouble influencing people to buy? Do you want to improve your sales? When you download *Sales: How To Sell, Influence People, and Close The Sale*, your sales will increase rapidly! You will discover everything you need to know about selling! Publisher's Note: This expanded 2nd edition of *Sales* has FRESH NEW CONTENT to make selling and persuading even easier than before! These persuasive techniques and easy tips will transform your selling skills. You'll be proud to see your increase in profit and revenue while closing more sales! Within this book's pages, you'll find the answers to these questions and more. Just some of the questions and topics covered include: The Secret To Converting Your Loss Into a Win Customer Retention and Trends The Common Factor Guaranteed Closing Techniques Where You Are and Where You Want to See Yourself This book breaks training down into easy-to-understand modules. It starts from the very beginning selling, so you can get great results - even as a beginner! Download *Sales: How To Sell, Influence People, Persuade and Close The Sale* now, and start making more money! Take Action! Scroll to the top and select the "BUY" button for instant download. You'll be happy you did!

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Customer Reviews

Being a sales associate at a major retailer is fine but minimum wage sucks as we all know, and my job pays I believe five percent commission on every sale of certain brands in electronics and while my co-workers are making sales left and right, I can barely get potential customers to understand the value of the product and why they should spend it here instead of somewhere else. Then closing the deal I've yet to get real steady at being able to accomplish either but reading through the book I've gotten a way better understanding and gained more confidence in how to approach the client/customer and appease to them and close the sale all within a timely manner.

Really boring, mash of words. Has barely any substance and is very jumbled in structure. I assume this author has one year of experience or less and is not successful. A majority of the book is about comparing pens and houses and how those two items do not use the same approach when selling to a customer. Waste of time. I did learn it takes nearly no skill to make e books though, thanks for that and I will write one in the near future. If anyone wants to learn sales look up Brian Tracy. Your welcome and I would recommend to not purchase.

I am new to the world of sales and am eager to soak up as much knowledge as I can about it. IÃ¢â€¢ve downloaded a lot of books on business and sales from the Kindle store, and this one provides much value in a short and concise book. I love how it breaks down the different types of customers, how to identify them, and how to sell to them successfully. Pick this one up because there is a lot of great information in here!

I am in sales as an Insurance Agent full time, so selling and influencing people is the key to success for me. I picked up a lot of good techniques reading this and I feel like it is really going to help me close business. The closing questions as well as information on building rapport are crucial and were by far my favorite parts of this read. If you are in sales this will benefit you.

I have a problem in talking because I'm not the type of person who likes talking, but I know I need to

talk when it comes to my work and I don't know what to do. I read this book and it taught me how to sell an item properly and in a right way. I know now what the proper ways of talking are while in a job interview. The techniques in this book are explained well. Awesome book!

Good read. Exceeded my expectations...Its an interesting approach to sales, but makes a lot of sense. The author breaks down specific types of customers, and how we should deal with them. Definitely worth a read for anyone involved in sales. I even found myself laughing at times because I remembered encountering those certain types of customers.

The book gives a lot of tips on selling which I think is important in the everyday world. After reading, I realized that there is something I have been doing wrong especially in dealing with customers. Reading the book made me understand the logic behind opening and closing sales and would surely put them to application.

Because just okay I can't say that I enjoyed reading it and anything from it but what's here is practical and ordinary. ☺ 3 stars

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